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### SELECTED CLIENTS

#### Private Sector Site Selection and Consultation

AMD	Applied Materials	Audi
BNSF	Cerium Labs	Citgo
Cleveland Clinic	Compaq	Dell
DyeNippon Denso	Honda	HP
Intel	Jenoptik-Infab	Michelin
Mitsubishi Electric	Navistar	Oracle
Pacific Northwest National Labs		Photronics
Samsung	Sauer Sundstrand	Sulzer Biologics
Sumitomo Sitex	Texas Energy Center	Volkswagen

#### International Economic Development

Brazil	Carinthia, Austria	Czech Republic
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### SELECTED CLIENTS

#### Nearshore Outsourcing Strategy for Barbados

Developed a strategy and action plan for positioning as a premier nearshore hub within the Caribbean. Assisted in market development and promotional efforts.

#### Malta ICT and BPO Sector Promotion Strategy

As advisors to EME (UK) and Malta Enterprise, on a Commonwealth funded project, developed a diagnostic on the current state and potential for export-oriented ICT and BPO services in Malta. Developed strategy and recommended measures for sector promotion.

#### Dubai Outsource Zone

Retained by Dubai Outsource Zone to develop an effective market access strategy and roadmap for Dubai based outsourcing firms. DOZ is the world's first free-trade zone for outsourcing companies.

#### Vignette Inc., AMD, 13D Research, 3Com

Advised U.S. firms on offshore strategy, vendor sourcing and process improvement. Outsourced function include software product development, research, and BPO.